# FULL TIME ANALYST (8 WEEKS)

# **PLACEMENT REPORT**

February to August 2021















# Message from CEO and Lead trainer: Sameer Merchant, CFA

We are excited to share that City Investment Training has had another stellar year re placements. So far (Feb to Aug) in 2021, 90% of students who graduated from our 8 weeks Full-Time Analyst Program have been placed at the front end of investment banking. This year we had students joining some of the leading bulge bracket names such as Bank of New York Mellon, UBS and HSBC among many others. Leading boutiques and mid-market banks who hired from us in 2021 include Torch Partners, AGC Partners and Oghma Partners amongst many others.



Average salary for our 2021 student cohort came in at £45K which is significantly higher than average graduate salaries across the board. We remain laser-focused on helping our students find the right front-end jobs and help them build successful careers in investment banking. Our placement support after the training program ends has proven to be extremely instrumental for students as we continue to help them with CV editing, multiple mock interviews and a proprietary jobs platform which sees c. 80 to 100 entry-level investment banking jobs added each month.

Demand for City Investment Training graduates remains extremely strong with most students finding jobs within two to three months of graduation. Despite students going through only 8 weeks of training, our average placement rate since inception of 90% rivals some of the leading masters courses around the world which runs over 8 to 10 months and costs significantly more.

# What do investment banks that hire our students say about us?



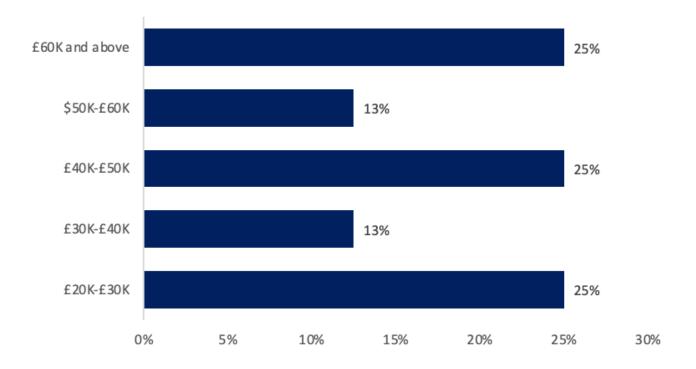
Mark Lynch - Partner, Oghma Partners

"City Investment Training has now become a 'go-to' for entry level interns/analysts as it provides us with a ready-stream of high quality candidates with a genuine interest in Corporate Finance. The ease and expedition with which we receive CVs, means that we can very quickly progress candidates without the need of endless hours of sifting and shortlisting which ultimately, makes the process almost effortless. We have now appointed our second entry-level analyst from City Training and being a reliable and trusted source, we will again be in contact should we need to recruit further"



# Average salary of students who secured offers in 2021

Note: Of the students who took part in our placement survey, the average salary for 2021 is £45K





Gregory Askew

From City Investment
Training to DNB
Markets

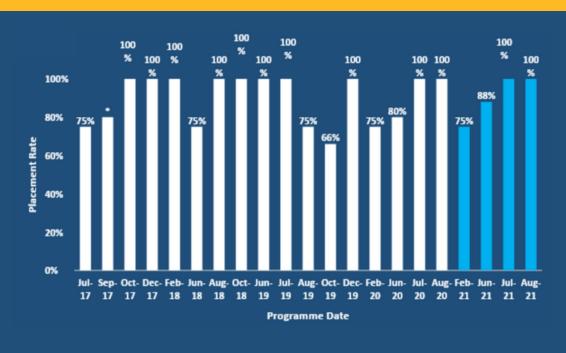
"So overall I've absolutely loved the course, it's been a brilliant experience, the course tutor Sameer has an absolute wealth of knowledge that he's able to pass down to us. He teaches everything from private equity deals to banking, M&A, venture capital - it's the whole package really, and I definitely feel as though my employability has gone up as a result."



# Placement rate of ~90% since inception

We have a ~90% placement rate since inception in 2017

#### 90% Placement Rate



# **Placement support from City Investment Training**

- 1. CV and CL editing
- 2. Mock interviews
- 3. Connect to hundreds of alumni now working on the front end of banking
- 4. Proprietary Job Portal (We add 80-100 entry level IB jobs a month)



Mohamed Taha EL MOUSSALLI

From City Investment Training to HSBC "I highly recommend the eight weeks investment banking course conducted by City Investment Training. The level of financial detail and real life application the instructor takes us through is extremely pragmatic. I had almost no background in Finance and just after a few weeks on completing the course I got a dream job with one of the top bulge bracket names in the world. The advanced technical questions I answered during the interview would not have been possible without doing the course with City Investment Training. Highly recommend the course to anyone interested in forging a career in banking as it is truly career defining."

### **Graduate Destination**

Our students have secured jobs with some of the leading investment banking companies across the globe



"Coming into this course I had just finished university, I studied accountancy, so I thought I had a good idea on how to read financials, how to analyse financials. Coming on to this course I soon realised I didn't know that much when it came to banking and Sameer was brilliant, he's a very good teacher and we started from the basics, we started first week with accountancy, so I had a nice refresh. Going on from that we really went into the technicals, we built a DCF, we did an LBO model. All of these things that I had heard of, but I didn't really know that well. So going forward after building my own models, I'd be very confident going into interviews, being able to present, give my ideas on it and being able to analyse and breakdown these models. So going forward, this course has 100% improved my confidence in any sort of field."

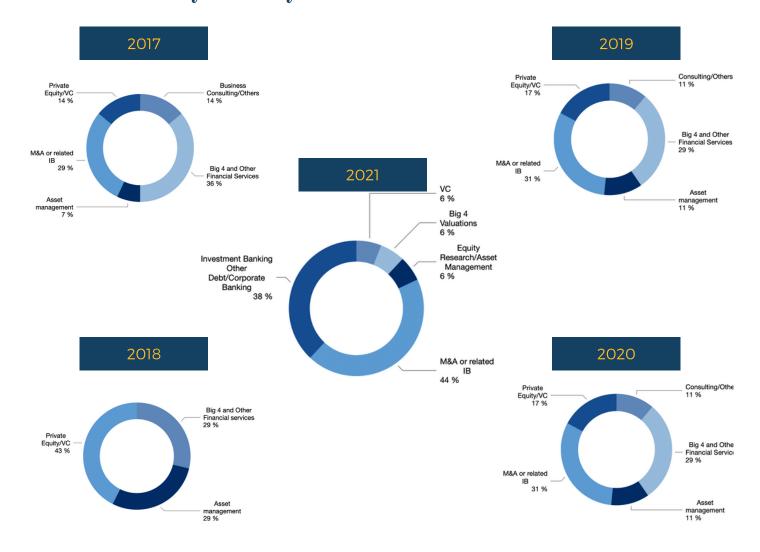


William Dunstan

From City Investment
Training to AGC
Partners



# **Placement by Industry**



"I highly recommend it to anyone who wants to gain advanced technical skills and have real insight into what the industry is like. I now feel very confident about my skills and much more prepared walking into interviews"



Carolina Montaruli
From City Investment
Training to Morgan
Stanley



#### HOW HAVE WE ACHIEVED AN INDUSTRY LEADING PLACEMENT RATE OF 90%?



#### 01 Stringent admission process

We interview and vet all our students before granting them a seat to our 8 weeks program. This means that only those students who we feel have the intellectual and emotional quotient coupled with a deep hunger to succeed in the investment banking industry make it to our program.

#### 02 High quality candidates

University of Oxford, University of Cambridge, University College London, London School of Economics, York University, University of Warwick, University of Strathclyde, University of St Andrews, University of Liverpool, University of Leeds, etc.



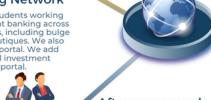
## Pragmatic Training

We have structured our training program to replicate real life front-end investment banking jobs. Our training programme consists primarily of real-life examples, with students building financial models on companies such as BMW from scratch in class and covering real-world case studies.



#### 04 Investment Banking Network

We now have hundreds of students working at the front end of investment banking across the whole spectrum of banks, including bulge bracket, mid-market and boutiques. We also operate our proprietary jobs portal. We add between 80 to 100 entry level investment banking jobs a month to our portal.



#### ០១ After program placement support

We work closely with our students, sometimes even several months after they graduate, to help them polish up on their technical skills and prepare them for reallife interviews via mocks.













# CITY INVESTMENT TRAINING



www.cityinvestmenttraining.com



City Investment Training



@cityinvestmenttraining



City Investment Training